

Increase product quality

■ **Build customer trust**

Expand sales reach



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Snapshot

Company: Lieberman Software

Web: www.liebsoft.com

Product: Enterprise Random Password Manager

Industry: IT management

Certification: Security



The Intel® Certified Solutions Program is a software testing and certification service provided within the Intel® Software Partner Program. Through the program, software vendors can certify that their applications are optimized for key Intel technologies and meet rigorous security standards.

Eye-Catching Security

Security certification helps Lieberman Software stand out with customers

In an ideal world, every business would spend months thoroughly testing software that the company was considering. But in the real world, even the most risk-sensitive customers have to make rapid decisions and are looking for indicators and proof points to support those decisions. Lieberman Software has found its participation in the Intel® Certified Solutions Program helps customers quickly understand the high level of security that Lieberman solutions provide.

Lieberman Software solutions help enterprise businesses manage passwords and security for thousands of systems while simplifying reporting, auditing, and administration requirements. In this sensitive space, customers regularly ask for proof of application security.

"Security certification from the Intel Certified Solutions Program is a differentiator that everyone immediately understands," says Phil Lieberman, president and CEO of Lieberman Software. "Being associated with Intel gives us a distinct advantage over our competitors. It helps customers feel confident in the security and stability of our solutions."

Customers Asking for Security Certification

In fact, requests for third-party credentials and testing have become a standard part of RFPs at many businesses. "More businesses are developing governance, risk, and compliance standards, and they want proof that vendors have thought through their security approach," says Lieberman. "Participating in the Intel Certified Solutions Program is an effective way to communicate to customers the extensive work that we put into making our solutions secure."

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President and CEO
Lieberman Software